

SNO	Company	RFQ Qualifying Requirement	Company's Suggestion / Advice	GRIDCO's Response
1	WIPRO	Bidder should have executed at least 2 (two) end to end implementation projects of Billing in the Power Distribution Sector in India in last 10 years as on date of this Notice, with consumer base in excess of 10 Lakh consumers.	To dilute it on number of implementations, consumer base and Indian experience	Bidder should have executed at least 2 (two) number of end to end implementation projects of Billing in the Power Distribution Sector during last 10 years as on date of this Notice, out of which at least one should be in India with consumer base in excess of 4 lakh and the second project could be from India / outside-India with consumer base in excess of 6 lakh. Thus the total consumer base successfully implemented by the Bidder should be in excess of 10 lakhs. NB: Documentary evidence for the project from out side India can be submitted through self-certification and notarization thereof.
2	WIPRO	Bidder should have executed at least 2 implementations of AMR for Power Sector for an excess of 5000 metering points in total during the last five years.	To dilute it on number of implementations and number of metering points.	Bidder should have executed at least 1 implementation of AMR for Power Sector for an excess of 5000 metering points in total during the last five years.
3	WIPRO	Bidder should have executed at least 2 implementations of integration of AMR and Billing System as a turnkey Systems implementer in Power Distribution sector during the last five years with functional experience in, a. Metering, Billing & Collection b. AMR	To dilute on implementations of integration of AMR and Billing System.	Bidder should have executed at least 1 implementation of integration of AMR and Billing System implementer in Power Distribution sector during the last five years with functional experience in, a. Metering, Billing & Collection b. AMR
4	TCS	The Bidder should be a company registered as per the companies Act in India. Consortiums are not allowed except for AMR Integration.	Clarifications were sought on A. If consortium is allowed along with JV. B. Format for consortium agreement. C. Liability on part of the bidders D. Additional criteria for Lead Bidders or partner. E. If all the qualification criteria to be met by lead bidders except the AMR related criteria or the partners can jointly meet them. F. If there will be any limitation on number of partners in Consortium	A. Only Consortium is allowed for claiming AMR experience by the Lead Bidder. B. Format shall be clarified during RFP stage. C. Lead bidder shall be fully responsible for the project in all respects. D. No such additional criteria for AMR Partner. E. All the qualification criteria shall be met by the Lead Bidder independently excepting AMR related criteria. F. Only one party having AMR experience shall be allowed to claim the AMR related experience.

5	TPDDL	The Bidder should be in existence in India for atleast 10 Years and should have been involved in Software Development / Software Solution Implementation and / or System Integration, Training, Support and other allied services.	We understand that this clause will not be restrictive for Power Distribution like TPDDL, who is not a pure IT Company but implemented various solution in its licensed area and integrated many solutions like SCADA, ERP, OMS etc., Please Clarify.	GRIDCO is looking for a capable I.T implementing Agencies who are professionally experienced in System Integration along with capability maturity proven through appropriate international certifications.
6	TPDDL	The bidder should have its Delivery Centre / R&D / COE in India with overall employee strength of not less than 5000 employees on its payroll as on 31st Mar 2015	Kindly consider to delete or revise this clause as Turnover of Rs.500 Crores has been already mentioned in the RFQ. This conditions will allow the participation from very selected company and would restrict experienced and empanelled IT Implementing agencies under GoI Schemes like us. Either drop this clause or Revise it as follows. The Bidder should have its Delivery Centre / R&D / COE in India with overall employee strength of not less than 2500 employees on its payroll as on 31st Mar 2015. Criteria of Manpower strength has not been kept in R-APDRP Part-A Scheme also, which is running PAN India for all Power Distribution Companies.	Not agreed to. (Pl. refer to Non-RAPDRP Tender of UPPCL)
7	TPDDL	The bidder should have a CMMI Level 5 Certification	In the RFQ, an Off the Shelf Product has been desired, hence the implementing agency has to only customize this product for the Odisha Discoms. Hence CMMI Level 5 Certification is too stringent and will not allow experienced Power Distribution Companies. Revised Clause can be as follows as per R-APDRP Scheme. The bidder should have a CMMI Level 5 or ISO 9001:2008 certification.	Capabilities such as Repeatability, Verifiability etc are essential for the project. Suggestion is not agreed to.

8	TPDDL	The bidder should have ISO 9001, 20000 and 27001 Certifications.	ISO 20000 is not much in practice in India hence requested to drop this standard requirement from RFQ. Revised Clause may be as follows, The Bidder should have ISO 9001 and 27001 Certifications.	Not agreed to.
9	TPDDL	Supporting Documents	As Supporting Documents we have been providing the self-certificate of various technologies we have implemented in our licensed area with a copy of ARR approved by regulator referring to the approved budget of that technologies. The same approach has been used by Power Finance Corporation for R-APDRP Scheme and we are selected as IT Consulting Agency in of the Odisha Discom on the same criteria.	Self certification of experience along with notarization is allowed only in the case of projects implemented by the Bidder abroad.

N.B:-

All the queries related to the technical and commercial aspects other than qualifying requirements and Presentation points for RFQ shall be addressed during the prebid of RFP.

Although the prebid exercise is completed on 29th May 2015 for the RFQ, prospective bidders conforming to the Qualifying Requirements read with the clarifications given in the Pre Bid held on 29th May 2015, who could not make to attend the prebid meeting, may raise their queries along with proof of RFQ processing Fee and address to cgm.it@optcl.co.in email address on or before 15th June 2015 for consideration and publication of final responses from GRIDCO by 17th June 2015.

The bids against the RFQ shall now be due on 24th June 2015 at 13:30 Hrs. The bids shall be opened at 16:30 Hrs on 24th June 2015 as per the venue details mentioned in the bid document

The presentations are now proposed to be held during 23rd and 24th June 2015 as per the venue details mentioned in the RFQ Document. However Bidder wise presentation dates shall be informed on 18th June 2015 by email and through our websites.